# ALSHARIF HAGO ALMUGADAM

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### Personal statement

An accomplished certified Agile (PMI-ACP®), accredited and certified Project Manager (PMP®) and business analyst/Consultant and portfolio manager with 11 years' experience and a proven track record in delivering multi-million- dollar projects within the IT industry. Confident managing the full project lifecycle to achieve delivery on time, within budget and to the agreed quality specifications. Specializes in implementing large-scale process and regulatory permits approval processes with minimal impact on day-to-day operations.

#### Core skills

- Strong budgeting and planning skills
- Oversees strategic plan, monitoring and adapting as needed
- Team-building skills
- Implements change practices
- Agile/scrum
- Jira
- Etimad Portal
- Portfolio and program Management
- Strategic planning
- Communication skills
- P3O Model
- ERPs experience
- Maintain budget
- Leadership skills and technical expertise
- Team-building skills
- Enthusiasm and mindset Skills
- Problem-solving skills
- Proven business and strategic planner
- Broad knowledge of change management and support strategy roll out
- Technically competent with extensive experience a variety of software systems.

# Senior Portfolio /Program Manager/ Strategic Development Consultant – SLNEE COMPANY, Riyad, KSA

(November 2022 till now)

- managing the organization's project portfolio, including the identification, prioritization, and selection of projects that align with the organization's objectives
- Manage the project portfolio covering a wide range of cross departmental initiatives from intake to delivery.
- Perform project scheduling, resource planning, leveling and management (forecast impacts on staffing where project scope may have changed) – as well as effective use of metrics, and reporting.
- Work with all levels of firm leadership and the legal staff to ensure project initiatives are managed and maintained; develop executive level presentations of the portfolio and project budget.
- Manage all aspects of change control and risk oversight.
- Develop an overall understanding of each initiative in the portfolio in order to understand the potential customer impact and service requirements generated by each initiative in the portfolio.
- Provide quality assurance ensuring that initiatives are being well managed and adhering to appropriate standards and good practice.
- Coordination of stakeholder and sponsor communications globally.
- Track and report project statuses on a timely basis to IT leadership, stakeholders and sponsors.
- Work with the leadership team, department directors and project business sponsors to provide a comprehensive overview of capital and operational projects (overview includes the anticipated overall budget for each initiative in the portfolio).
- Effectively manage portfolio roadmaps
- Ensure governance of the project's lifecycle
- Researching market trends to identify new opportunities or threats in existing markets
- Developing business plans for new products or services within an existing company, based on consumer feedback or other data supplied by the company
- Identifying potential partnerships, suppliers, distributors, and customers for new products or services
- Maintain a strong understanding of business strategies, goals and missions

## Senior IT project Manager /IT Department Manager-SLNEE COMPANY, Riyad, KSA

(September 2019 to November 2022)

- Lead and assist in development of projects and programs that will establish quality objectives.
- Manage teams through all phases of cycle development, including analysis,
  project design and development, testing periods, installation and final delivery.
- Oversee a department and team of project managers, including budget management, scheduling and risk analysis.
- Interface directly with managers, employees, vendors and others to clearly define project requirements and expectations.
- Create a work plan that includes a schedule, milestones, control and risk factors.
- Identify complex risks, lead reviews, create risk mitigation and implement action plans.
- Manage multiple projects individually and as a team, all simultaneously.
- Protect confidential and sensitive information.
- creating Proposals in accordance with RFPs
- Enhance company and department reputation by accepting ownership, exploring new possibilities and adding value to the organization.
- Maintain a strong understanding of business strategies, goals and missions.

## ERP Consultant/ Senior Business analyst/Consultant - SLNEE COMPANY, Riyad, KSA

(September 2019 – October 2022)

- Develop new business strategies and business models, taking all aspects into consideration and providing insight into how these strategies will benefit the company
- Oversee the design of new products, commenting on how they will fair in the market in order to guide the designers
- Identify areas of poor performance in the company and in the outside market and make recommendations for improvement
- Lead the company in the execution of business strategies and internal projects to ensure the desired result is achieved quickly and effectively
- Manage the business analyst team, listening to different members' recommendations and taking measures to maximize the efficacy of the analytical team
- Explore new customer satisfaction options and make recommendations at monthly

### Senior Project Manager - GIAD INDUSTRIAL COMPANY, Sudan

(*February 2016 – May 2019*)

- Lead and assist in development of projects and programs that will establish quality objectives.
- Manage teams through all phases of cycle development, including analysis,
  project design and development, testing periods, installation and final delivery.
- Oversee a department and team of project managers, including budget management, scheduling and risk analysis.
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Senior Business Analyst (Odoo Consultant specialist) - ZEC - Sudan

(March 2014 - march 2016)

- Support on functional aspect and help maintain custom components of Operation modules in Odoo.
- Implement Odoo solutions for operations area through providing functional designs.
- Provide routine production support through ERP business solutions.
- Develop, record and maintain Odoo customizations and interfaces.
- Analyze impact of patches and development work in other areas, on existing Odoo customizations, and coordinate their migration to production system.
- Support and maintain HR systems and processes to meet business requirements.
- Resolve issues and develop business solutions working with HR, Payroll, Finance and IT.

# Business Consultant – AFC (Africa City of Technology ) – Sudan.

(December 2014 - may 2017)

- Analyze and evaluate client requirements and business goals.
- Recommend appropriate strategies and logistics to increase business opportunities.
- Create different analytical role models appropriate to projects.
- Identify and implement operational business logistics.
- Conduct research and information gathering.
- Initiate structure documentation and presentation of findings.
- Identify and document functional requirements, information sources, distribution paths and system specifications.

### Senior ERP Odoo Consultant (Orbit Road for Integrated Solution).

(June 2016 - march 2019).

- ERP solution analysis, selection and project management through the implementation phase
- Analyze work processes, systems, organizational functions and structures using interviews, data, statistical analysis and techniques to determine where and how to generate measurable benefits
- Provide insight on shaping business and technology direction and strategies for external customers
- Collaborate with a team of highly motivated consultants, analysts and project managers to deliver optimal solutions to clients
- Develop detailed, compelling and analytical deliverables to convey complex thoughts and ideas to various stakeholders

# Technical and team leader Manager (Odoo Consultant) - NOPTECHS Company - KSA.

(June 2016 - march 2019)

- ERP solution analysis, selection and project management through the implementation phase
- Analyze work processes, systems, organizational functions and structures using interviews, data, statistical analysis and techniques to determine where and how to generate measurable benefits
- Provide insight on shaping business and technology direction and strategies for external customers
- Collaborate with a team of highly motivated consultants, analysts and project managers to deliver optimal solutions to clients
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## Full stack Developer - Leader Technology Groups - Sudan.

(December 2012 - January 2014)

#### **Duties**

- Code, debug, document and install new programs and make changes to existing programs/technologies
- Perform maintenance and develop documentation for all developed programs
- Write structured application/interface code from specifications conforming to established methodology and standards

• Provide first-line problem resolution or escalation, as well as technical assistance

Pytjon/Odoo Developer - NCTR (Nile Center for technology and research) - Sudan.

(Oct 2011 - January 2013)

- Able to identify the requirement and propose a good alternative solution to client requirement
- Design and develop Odoo apps (new module development, customization).
- Develop application/features that affect everyday life

### Education

Sudan University of science and technology-college of computer science and information technology

MSC (Hons) in Software Engineering

(2013 - 2015)

Sudan University of science and technology-college of computer science and information technology

BSc (Hons) in Computer systems and information Technology.

(2007 - 2011)

## **Successful Projects:**

- DGA (Digital government authority- Saudi Arabia): Digital Fabric Portal project:
  - -This project includes offering the Digital Fabric e-services for the Government Agencies and vendors which include main services:
    - ✓ Registering new digital platform
    - ✓ Registering existing digital platform
    - ✓ Digital Platforms Evaluation
    - ✓ Digital Circuit Registration
    - ✓ Products management
    - ✓ Services management
  - -Role: project Manager
- DGA (Digital government authority- Saudi Arabia): OSS (Open-Source system or Bank of Codes):
  - National wide OSS Government digital platform for free and open-source software repository. OSS" aims to avail the governmental open-source systems code which is aligned with organizing roles of OSS.
  - -Role: project Manager
- DGA (Digital government authority- Saudi Arabia): CMS website Portal:
  This project aims to design and implementing a full CMS for DGA website using Drupal Technology.

-Role: project Manager

DGA (Digital government authority- Saudi Arabia): CRM Project:
 This project aims to design and implementing a full CRM and helpdesk system for DGA.

-Role: project Manager and Odoo consultant

 DGA (Digital government authority- Saudi Arabia): (Survey, recruitment and attendance system):

This project aims to design and implementing a full Survey, recruitment and attendance system for DGA.

-Role: project Manager and Odoo consultant

FSF (Facilities Security Forces) Saudi Arabia Full ERP Packages.

Role: Project Manager

MCIT (Ministry of communication and information technology), Saudi Arabia, DMS and Knowledge Management Project:

Role: Project Manager

• MOI (Ministry of Interior), Saudi Arabia Full ERP Packages.

Role: Project Manager

 MOI-TP (Ministry of Interior), Transformation Program, Saudi Arabia Full ERP Packages.

Role: Project Manager

MOI- Emirate of Eastern Province, Saudi Arabia Full ERP Packages.

Role: Project Manager

MOI- Emirate of Albaha, Saudi Arabia Full ERP Packages.

Role: Project Manager

• Riyadh Municipality, E-Services Digital transformation.

Role: Project Manager Consultant

**Bankruptcy Commission – Ministry of Commercial**, Saudi Arabia Full ERP Packages.

Role: Project Manager

 Saudi Industrial Estates Authority (Moudn) and Ministry of telecommunication, Saudi Arabia Full ERP Packages.

Role: Supportive & Controlling Project Manager

Royal Commission for Jubail and Yanbu, Saudi Arabia Full ERP Packages.

Role: Supportive & Controlling Project Manager

- GIAD Industrial Group- Sudan (Full ERP).
- Safat Aviation Complex (Freight and shipping system, costing system), Sudan

Role: Project Manager

 Sudanese telecommunication Corporation (STC), Investigating the Accuracy and Quality of billing System in Sudanese Telecom Companies. Sudan

Role: Project Manager

SMT (Sudan Master Technology) (ERP). Sudan

Role: Odoo Functional Consultant

Leader technology Group (ERP).

Role: Senior Developer

Ministry of Finance - Sudan (full ERP packages).

Role: Project Manager

Republic Palace of Sudan (ERP+ Strategic Systems). Sudan

Role: Project Manager

• Sudan University of science and technology (Operational and academic systems).

### Role: Project Manager and Odoo Consultant

University of Abd Lateef Al-Hamad (Operational and academic systems).

Role: Odoo Functional Consultant

National electricity Corporation-Sudan (Full ERP Packages).

Role: Odoo Functional Consultant

National Telecommunication Corporation -Sudan(Full ERP Packages).

Role: Odoo Functional Consultant

 SAFAT Aviation Group (Point of sale + BI Systems Cargo revenue Management System).

Role: Odoo Functional Consultant

SIU (Sudan International University) (Access Control System).

Role: Odoo Functional Consultant

### Modules and systems:

Odoo ERP, ERPNext, freight and shipment system, costing, revenue management system, dashboard, Accounting, inventory modules, Sales and marketing ,CRM(opportunity and leads) ,market automation ,production(PLM, Quality, and maintenance).

### **Supervisor on the Following Graduation projects:**

- CRM Call Centre (Using Asterisk and Odoo) GIAD Motors case study.
- Tracking Stolen Smart Phones.
- Unified emergency service centre.
- SAAS Cloud service using Odoo.

- Warehouse integration and BI (National Electricity Case Study) Sudanese Tourism System.
- Distributed Odoo Frame work.
- Auto Data Base Generator Application.
- POS System (Nile petroleum case study).
- Cloud Computing for Odoo platform.
- Developing Tool for Odoo platform.
- Auto Dynamic Report for Odoo.
- Algorithms and Software for Problems in Radiosurgery, Radiation Therapy, and Other Medical Applications.
- Software Engineering of Scientific Software.

\_I had published a paper (Developing Tool for Odoo developers) on IEEE Conference in Khartoum – Sudan Jan 2017.

- Certifications:
  - Project Management Professional (PMP)®
  - P3O®
  - Agile Certified Practitioner (PMI-ACP) ®
  - ERP(Odoo) functional Consultant certification.
  - ITIL®
- Preparation Courses:
  - Project Management (PMP)
  - Business Analyst (CBAP)
  - Agile Methodology
  - ITIL
  - Testing
  - Data Base
  - KPIs
  - Agile Methodology.

#### References

• **DR:** Yahiya Abdullah Mohammed: Minister of Communications in the past and now The General Manager of National Telecommunication Corporation (NTC). (Sudan-Khartoum). Tel: +249912224260+Email: yahia\_abdalla@hotmail.com

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